

# PIMS INTERNATIONAL

12TH – 14TH NOVEMBER 2009

VICTORIA JUNGFRAU GRAND HOTEL,  
INTERLAKEN, SWITZERLAND



# PIMS INTERNATIONAL 2008



PIMS International took place from 9th – 11th October 2008 at Victoria Jungfrau Grand Hotel, Interlaken, Switzerland.

The forum offers product & service providers cost effective access to senior fund buyers through one-to-one business meetings, mealtime meetings and networking opportunities.

Delegates from private banks, family offices and asset managers attend free of charge and by invitation only.

They are offered three benefits:

- Grow expertise through our first class conference programme
- Build strategic relationships with product and service providers
- Network and relax with other key industry figures



“The quality of delegates provided a superb opportunity for us to reach clients we would normally not get the opportunity to gain exposure to. Also we have already secured business as a result. Thank you.”

Gary Bellot  
Horizon Group



## Format



### Conference

Discover new trends, debate key issues through thought provoking conference focusing on the latest industry trends & developments.

2008 speakers included:

- Professor Stéphane Garelli
- Burkhard Varnholt
- Patrick Du Saint

### Meetings

Half hour business meetings between product & service providers and delegates take place in allocated business lounges throughout the day and over each mealtime.



“I have materially changed the strategic direction of our business as a result of attending PIMS International.”

Howard Borsden,  
Fern Hill Sarl /Le Partenariat Du Cygne NV

# 2008 Suppliers

Aegon Asset Management  
 Aras Investment Management  
 ARE Asset Management  
 Braemar Group  
 Broker Back Office  
 cru Investment Management  
 Horizon Fund Management Limited

Insinger de Beaufort  
 Managing Partners Limited  
 PILinvests  
 RAB Capital  
 Standard Life Investments  
 UBS Fund Management (Switzerland) AG

“The quality of the delegates was very good and the overall format worked very well. It was an ideal event for test marketing PILinvests’ new fund of funds.”



Ibrahim Kamara  
 PILinvests



# 2008 Delegates

ABN AMRO Bank NV  
 ABN AMRO Private Banking  
 AIG Private Bank Ltd  
 And Private Wealth Geneva  
 Bank Gutmann Aktiengesellschaft  
 Bank Julius Baer & Co. Ltd  
 Bank Mercantil AG (Switzerland)  
 Banque Sal. Oppenheim Jr. (Switzerland) SA  
 Basellandschaftliche Kantonalbank  
 BlueCap S.A.  
 BNP Paribas (Suisse) SA  
 Credit Suisse  
 Dominick Company AG  
 Dresdner Bank Luxembourg S.A.  
 Faisal Finance (Switzerland) SA  
 Ferguson Partners Family Office

Fern Hill Sarl / Le Partenariat Du Cygne NV  
 Fibi Bank (Schweiz) AG  
 FORTIORI Family Office AG  
 GFO Global Family Office SA  
 Guardian Wealth Management  
 Harcourt Investment Consulting AG  
 Helvetia Wealth Management AG  
 Horizon Group  
 HypoVereinsbank AG  
 I-Svetovanje D.O.O  
 Önnby & Partner Finans AB  
 Plexus Asset Management  
 SG Hambros Bank & Trust (Guernsey) Ltd  
 Standard Chartered Bank (Switzerland) SA  
 Valartis Bank AG  
 Zuger Kantonalbank

Note: Sample list of 2008 confirmed delegates



## Conference Programme Highlights

**'The World is not what it used to be...  
 a competitiveness outlook for 2008, and beyond'**

Stéphane Garelli, Director of the World Competitiveness Center,  
 Professor at IMD and at the University of Lausanne

**Global economic - and investment challenges and opportunities**

Burkhard Varnholt, Bank Sarasin & Co Ltd

**Strategy for growth and expansion into new markets in a  
 turbulent economic climate**

Patrick Du Saint, BNP Paribas (Suisse) SA

**Calculating Risk**

Thomas Bubendorfer, Solo Climber

“It was a very good platform to network and exchange ideas. It was very useful to have a concentrated seminar, which allowed me to meet with several senior people from the industry within a concentrated time.”

Brigit Bentele  
 Harcourt Investment Consulting AG

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Following the success of 2008, PIMS International will grow to 40 executives and 100 delegates in 2009. With limited places available, if you would like to find out how you can meet with private banks, family offices or product and service providers please contact **David Whiteley (Sales)** on +44 (0)208 487 2258 or **Lisette Julio (Delegates)** on +44 (0)208 487 2283 or visit our website for more details.

[www.pimsinternational.net](http://www.pimsinternational.net)

# Richmond Events

2009

The Supply Chain Forum	3 March	Northamptonshire	<a href="http://www.land.logisticsforum.co.uk">www.land.logisticsforum.co.uk</a>
The Digital Marketing Briefing	19 March	London	<a href="http://www.digitalmarketingbriefing.co.uk">www.digitalmarketingbriefing.co.uk</a>
The CIO Forum	27 – 30 April	New York	<a href="http://www.cioforum.com">www.cioforum.com</a>
The Human Resources Forum	27 – 30 April	New York	<a href="http://www.hrforum.com">www.hrforum.com</a>
The Logistics & Supply Chain Forum	27 – 30 April	New York	<a href="http://www.logisticsforum.com">www.logisticsforum.com</a>
The Marketing Forum	27 – 30 April	New York	<a href="http://www.marketingforum.com">www.marketingforum.com</a>
The Retail Forum	29 April	Northamptonshire	<a href="http://www.theretailforum.com">www.theretailforum.com</a>
The Human Resources Forum	6 – 9 May	Southampton	<a href="http://www.hrforum.co.uk">www.hrforum.co.uk</a>
The Communication Directors' Forum	6 – 9 May	Southampton	<a href="http://www.cdforum.com">www.cdforum.com</a>
The Call Centre Executive Forum	6 – 9 May	Southampton	<a href="http://www.cce-forum.co.uk">www.cce-forum.co.uk</a>
The Market Insight Forum	9 June	London	<a href="http://www.marketinsightforum.com">www.marketinsightforum.com</a>
The Finance Directors' Forum	10 June	London	<a href="http://www.land.fdforum.com">www.land.fdforum.com</a>
PIMS	17 – 20 June	Southampton	<a href="http://www.pimsforum.com">www.pimsforum.com</a>
The Catering & Hospitality Forum	17 – 20 June	Southampton	<a href="http://www.cateringforum.com">www.cateringforum.com</a>
The IT Directors' Forum	17 – 20 June	Southampton	<a href="http://www.itdf.com">www.itdf.com</a>
Financial Industry Strategy Forum	25 – 26 June	Switzerland	<a href="http://www.richmondstrategyforum.com">www.richmondstrategyforum.com</a>
The Marketing Forum	23 – 26 September	Southampton	<a href="http://www.marketingforum.co.uk">www.marketingforum.co.uk</a>
The Logistics & Supply Chain Forum	23 – 26 September	Southampton	<a href="http://www.logisticsforum.co.uk">www.logisticsforum.co.uk</a>
CITY IT	14 – 17 October	Southampton	<a href="http://www.cityit.co.uk">www.cityit.co.uk</a>
The Finance Directors' Forum	14 – 17 October	Southampton	<a href="http://www.fdforum.com">www.fdforum.com</a>
The Human Resources Forum	3 November	London	<a href="http://www.savoyplace.hrforum.co.uk">www.savoyplace.hrforum.co.uk</a>
PIMS International	12 - 14 November	Switzerland	<a href="http://www.pimsinternational.net">www.pimsinternational.net</a>
PIMS at Savoy Place	19 November	London	<a href="http://www.savoyplace.pimsforum.com">www.savoyplace.pimsforum.com</a>



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